

Operations Management

- **Enabled New Market Growth**
 - Opened Five New Offices Using “Office in a Box” Methodology
 - Developed Business Plans Based on Market Potential
 - Created Office Staffing Plans & Budgets Based on Solution Sets
 - Provided Local Training on Standardized Tools and Processes
 - Compiled Infrastructure Checklists and Oversaw Support
- **Restructured Business Development Group**
 - Upgraded Talent and Developed Commission Plan
- **Doubled Infrastructure Capacity**
 - Organization Building and Recruiting to World Class Standards
- **Instituted Pricing Committee (New Engagements) & Designed Tools**
- **Evaluated Services Acquisition Roll-Up Business Models**

