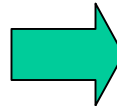


# Case Study – Finance Accomplishments

## Organization Building & Management

- ✓ Strategic Planning
- ✓ Financial Planning & Analysis
  - Capital Budgeting
  - Operating Plans / Budgets
  - Cost Containment
  - Operations Analysis
    - Pricing
- ✓ Controller Functions
  - US/Int'l Accounting Mgmt
  - G/L, Payroll, AP, AR, Collections
  - Revenue, Purchasing, Payroll, Reporting
    - External Reporting
- ✓ Treasury
- ✓ Tax



- ❖ Reduced Close Time (30 to 5 Days)
- ❖ Bottoms-Up Budgets & Cost Czar Program
- ❖ Centralized AR, AP & Purchasing
  - Improved Cash Flow & DSO's
  - Increased Client Satisfaction With Billing
  - Realized Cost Savings / Better Control
- ❖ Developed Revenue & Expense Accruals
  - Controls, Tools & Processes
- ❖ Built External Reporting Function
  - S-1, 10-K, 10-Q, 8-K and Proxy Filings
  - GAAP M&A and Restructuring Charges
- ❖ Improved Treasury Planning Models
  - Weekly to Yearly Cash Flow Models
- ❖ Developed Accounting Handbook
- ❖ Inter-Company Tax Agreements / Pricing
- ❖ Recruiting / Career Paths

